



Environmental Quality Management



Networking in the Middle East

Our strength rests on influence. EQM staff possess outstanding networking ability, which has brought together many influential people from the region and internationally. This is a particular strength and one of our most effective negotiating tools. Building upon our experience, EQ is slated to open branches in the following places:

- o UAE
- o Kuwait
- o Libya
- o Palestine
- o Oman

Active negotiations are underway to secure a diverse project portfolio in these countries similar to that already established in Iraq.

An established presence in Iraq

A prime contractor for the AFCEE - Air Force Center for Environmental Excellence, EQM has had an established presence in Iraq since 2003. The EQ project portfolio for Iraq is extensive and includes:

- o An active role in the re-electrification of southern Iraq;
- o re-establishment of the country's oil sector;
- o high level consultation in water and sewerage treatment projects;
- o design, sizing and specification to complete detailed structural civil, military and private facilities across Iraq;
- o introduction and implementation of new engineering and construction technologies that have led, for example, to faster and more sound construction of road infrastructure at far less cost than conventional methods;
- o mentoring the development of small engineering and construction businesses drawing from and developing the strength of local human resources.



Environmental Quality Management



Rated for 'excellence'

EQM has been awarded high ratings by both the AFCEE and Title II for 'excellence' in project delivery and quality. All of our projects have been achieved without personal injury or death to any workers.



Environmental Quality Management



Professional Expertise

Our senior management structure have expertise in the following sectors:

- o Oil refining
- o Petrochemical
- o Power generation and distribution
- o Hydro and hydrocarbon
- o Nuclear
- o Paper - milling and processing

Developing and supporting local knowledge

EQM is dedicated to the recognition of local talent and to develop the existing expertise of local people. We have built a solid team of Iraqi professionals to establish, develop, build and maintain facilities. This hands-on approach reflects our knowledge of local capability and commitment to the capacity building of available human resources wherever we are.

What EQM can offer

Our project professionals stand out because of their proven ability to excel in many areas of engineering and construction. No place is this more apparent than in Iraq. EQM staff:

- o Work quickly and efficiently in high risk situations;
- o achieve high quality projects often achieving shorter than average time frames due to such risks;
- o offer a broad range of expertise that has led to the adoption of more cost effective and faster engineering and construction methods;
- o exceed the requirement of any contract by establishing comprehensive administrative support



Environmental Quality Management



Professional Partnerships

EQM has formed a teaming agreement with El Concorde Construction, Ltd. on projects in Iraq, Jordan, Palestine and the US. El Concorde is a Jordanian-American company providing design-build Operations and Maintenance services to government agencies and the private sector, covering civil works, infrastructure, water/waste water treatment plants and electric power generation, transmission and distribution. Based outside Washington, DC, El Concorde boasts an award winning management team that has provided services to NASA, the Department of Energy, the USACE, the US Army and GSA. Its offices in Jordan, Gaza and the West Bank, and Baghdad are well established.

Corporate Giving

EQM is proud to support the Norway-based *Children and War Foundation* in its work with traumatised children. Its 'Writing for Recovery' exercise is presently being field tested in Jordan through funding support from EQM. To learn more about the go to www.childrenandwar.org





Environmental Quality Management



Personnel Profiles

Middle East Area Director

John T. Peckinpaugh is internationally recognized for his negotiating powers, managerial strengths and sharp administrative ability, John T. Peckinpaugh has over 30 years of experience in all phases of petroleum, power, paper, and municipal industry. His record is sound in the fields of engineering and construction. Currently based in the Middle East as Area Director for EQM, John is responsible for steering the company's objective to assist in the rebuilding of Iraq and Afghanistan as well as business development and implementation of all programs throughout the Middle East and surrounding areas. Further testimony to his ability to establish corporate divisions and companies is seen in the successful launching of an engineering and construction company for EQM, which is now well established in Iraq.

Senior Projects Manager

Robert Grove brings 25 years of engineering and construction experience to his present post with EQM in Iraq. A retired Colonel with the US Army Corps of Engineers, Robert is in the coalface of our operations reliably managing all construction operational activities. EQM's sound record for quality assurance and quality control is reflected in his efficient approach to ensuring timely service delivery characteristically established within budget parameters.

Middle East Security Manager

Andrew Bickerdike is well known for his military expertise and relates it carefully to his work with EQM in Iraq as manager of all security operations and contracts. A retired Lieutenant Colonel in the British Army, Andrew has spent more than half his life protecting lives and assets in varying threat environments and situations - most recently as the Project Manager for Armor Group plc on the KBR PCO Oil Program in Iraq.

Marketing Director

Gaynelle Scott is the networking power that compels influential players to take notice of EQM initiatives in the Middle East. After more than 20 years



Environmental Quality Management



cultivating business and political contacts in Europe, America and the Middle East, Gaynelle has developed a trademark flare for getting results. Her skills base includes group arbitration and organizational abilities that reflect her professional experience with overseas business projects as both an investor and a manager. A finely developed fundraising expertise goes back to her early political work on the US Capital Hill scene.

Further informations: <http://www.eqm.com>